Over the past few years, we have seen the oil and gas refining and petrochemical industries in Russia & CIS countries making a quantum leap: conversion rates have been increased, new production lines have been commissioned, and new markets have been successfully approached. However, the current reality implies that sustainable and effective functioning of the industry is possible only with ongoing continuous development. With this in mind, the region’s refiners are not stopping at what they have achieved so far. During the course of the Executive Summit, leaders of the largest oil & gas and petrochemical companies will present the latest information on their development strategies and future projects.

Needless to say, development is impossible without successfully choosing the correct implementation and financing strategy. During the focused Summit sessions, the leading EPC contractors will share their experience in project implementation, answering key questions about the application of various strategies in the region. They will be joined by experts from the banking sector who will share information on the latest options for raising finance for oil, gas and petrochemical projects in Russia & CIS countries.

Let us not forget about the industry's scientific and technological progress, which does not stand still. New technologies continue to be developed that can help producers to increase their competitiveness and the leading global technology suppliers will present their reviews of the latest advancements in technology licensing. This year we have put a special emphasis on gas monetisation options and prospects, including traditional methods (methanol, ammonia, fertilisers) as well as the latest developments in the field of olefin production and efficient use of the refinery’s gas flows.

Besides the extensive development of existing facilities expansion and the grass root plants in compliance with advanced technologies, the following issues are very up-to-date: production efficiency improvement through optimising business processes, use of modern software, and the company’s overall desire to achieve operational excellence and to implement the principles of Industry 4.0. All the above topics will be included in the Programme of the Russia & CIS Oil & Gas Executive Summit 2018.
DAY 1: Thursday, 28 JUNE

REGISTRATION & WELCOME COFFEE

OPENING REMARKS
Colin Chapman, President, EURO PETROLEUM CONSULTANTS

KEYNOTE PRESENTATION: Addressing Current & Future Industry Challenges through Technology
Rebecca Liebert, President and CEO, HONEYWELL UOP

REFINING & PETROCHEMICALS – GLOBAL MARKETS OVERVIEW

CHAIRMAN:
Colin Chapman, President, EURO PETROLEUM CONSULTANTS

Future Strategies for Refining & Petrochemical Industry
Valentin Kotlomin, Director, Strategic Studies & Downstream Economics, EURO PETROLEUM CONSULTANTS

Integration, Challenges & Lessons Learnt from Major Refining Projects Implementation
Dmitry Ivanov, Director, Major Projects Directorate, GAZPROM NEFT

GASZROM NEFT SPECIAL SESSION: MAJOR PROJECTS MANAGEMENT EXPERIENCE

CHAIRWOMAN:
Ekatrina Kalinenko, Project Director, EURO PETROLEUM CONSULTANTS

Risk Management as a Large-scale Downstream Projects Management Instrument
Maik Kadelbakh, Head of Projects Controlling Department, Major Projects Directorate, GAZPROM NEFT

Best Practices in Engineering, Procurement, CM/HSE of Major Refinery Projects
Nikolay Efremov, Head of Engineering Department, Major Projects Directorate, GAZPROM NEFT

Best Practices in Procurement of Major Refinery Projects
Eugeny Zykov, Head of Procurement Department, Major Projects Directorate, GAZPROM NEFT

PROJECT FINANCING APPROACHES & OPTIONS

CHAIRWOMAN:
Elena Golm, Managing Director - Head of the Oil and Gas Client Coverage, SBERBANK CIB

Industry Overview: Global Refining & Petrochemicals Markets & Trends
Andrew Inglis, Managing Consultant, Energy & Chemicals Consulting, NEXANT

Innovative Options for Project Development: a Russian Case Study
Fabio Fritelli, CEO / Paolo Brunengo, Project Development Manager, MAIRE TECNIMONT - MET DEVELOPMENT SpA

Project Financing: Expertise of Gazprombank
Roman Sukhonosov, Head of Oil and Gas Project and Structured Finance Department, GAZPROMBANK

Project Financing Factory
Tatyana Tarasova, Senior Managing Director, Key Account Department, VNESHECONOMBANK (VEB)

Andrey Derekh, Chairman of the Board of Directors, UNITER INVESTMENT COMPANY

BUSINESS OPTIMISATION – TOOLS & SOLUTIONS

How Honeywell Connected Plant Enables Process Optimization, Safety & Worker's Efficiency
Dionysios Stavrakas, Sales Director Enterprise & Digital Transformation Solutions, HONEYWELL

Digitalisation Opportunities. AVEVA vision
Alexey Lebedev, General Manager, AVEVA

The COMPACS System- Real-time Predictive Analtics
Andrey Kostukov, General Director, SPC DYNAMICS

Global Downstream Market Overview
Dina Abieva, Sector Analyst - Downstream, EIC (Energy Industries Council)

END OF DAY 1

GALA EVENING, hosted by:

All delegates are welcome to attend the Gala Cocktail evening taking place in the Red Fox Restaurant. Enjoy relaxed networking with food, drink and jazz music!
Russia & CIS Oil & Gas Executive Summit
DAY 2: Friday, 29 JUNE

MORNING COFFEE

GAS MONETISATION OPTIONS

Feasibility of Natural Gas Conversion to Methanol, Ammonia & Nitrogen Fertilizers. Ongoing & Upcoming Projects
Oleg Kostin, General Director, NIIK

Methanol Market Review:
• Chinese Methanol Market: CTO/MTO
• Methanol as a Marine Fuel: IMO IGF Codes for Low Flash Point Fuels in 2018
Christopher Chatterton, Chief Operating Officer, METHANOL INSTITUTE

Modus™ Technology for Monetisation of Refinery Gas Streams:
• Light Olefins Conversion found in FCC & DCU off Gases to a High Octane, Low Sulphur Gasoline Blend Stock & LPG
• Integration into Existing Refinery Settings, with Minimal Capital Investment & Operating Impacts
• Installation of the Process is Less Invasive & Requires Less Downtime Than a Typical FCC Revamp
Steve Beeston, Vice President, Global Technology Business Development, WOOD

Methane to Olefins – Natural Gas Monetization using OCM Process
• Review of Oxidative Coupling of Methane Process for Direct Conversion of Methane & other Short-Chain Alkanes into Olefins
• Case Study Illustrating Application for Gas monetisation & Chemical Production
Rahul Iyer, Executive VP of Corporate Development, SILURIA TECHNOLOGIES

NETWORKING COFFEE BREAK

FUTURE TECHNOLOGY OUTLOOK

Honeywell UOP Uniflex™ Technology: Maximising Profitability with High Residue Conversion
Gary Brierley, Project Development Manager, PT&E, HONEYWELL UOP

Innovation as a Main Key to a Sustainable Future
Fabien Lundy, Sales Director, Process Licensing Business Unit, AXENS

Eni Slurry Technology: Maximizing Value from the Bottom of the Barrel
Raffaele Fronteddu, Licensing Out Support Development Manager, ENI

Innovative Import Substitution in the Refining Industry of the Russian Federation, Current Status & Prospects:
• Competitiveness Evaluation of the Existing Russian Developments in Refining
• Tasks for Russian Engineering Companies
Alexander Shakun, General Director, SIE NEFTECHIM

LUNCH

PROJECT IMPLEMENTATION STRATEGIES

Strategies for Project Implementation: EPC, EPCM, Traditional:
• Project Implementation in Russia & CIS
• Refinery's Contract Strategies for Contractors: Options, Decision-making, Impact on the Result of the Project
• Opportunities to Implement EPC(M) Contracts in Downstream & Contractor's Service Market Situation
Ekaterina Kalinenko, Project Director, EURO PETROLEUM CONSULTANTS

ZapSibNefteKhim - the Largest Petrochemical Project in Russia: Implementation Strategy, Lessons Learned
Alexey Kazmin, Executive Director, NIPIGAS

Major Module Projects Implementation. Case Study in Russia
Tim van der Flier, Project Manager, TechnipFMC

Logistics Planning & Risks Associated with Procurement & Implementation of EPC Contracts for Russian Clients
Sergey Tropin, Chairman of the Board of Directors, SPETSTYAZHAVTOTRANS

BUSINESS MEETINGS

How to Plan for Future Market Changes for Transportation Fuels & Bunker Fuels

18:00 END of SUMMIT
The Radisson Hotel, Rosa Khutor welcomes travellers to experience the stunning landscape of the Caucasus Mountains. The hotel is located in a scenic location at an altitude of 560 meters above sea level. You won’t have to venture far to find delectable dining options, including Seasons Restaurant, which hosts the Super Breakfast Buffet, and the Black Bar & Grill.

With the hotel’s well prepared leisure programme, guests have the opportunity to try a number of activities during their stay. Explore the local area by foot, bicycle, horse or Segway. Climb to the highest point, Rose Peak, alongside an experienced guide. Whether you’re interested in rafting, trekking, fishing or Nordic walking, Rosa Khutor offers the most favorable conditions for your adventure. Don’t forget about the beach! Rosa Beach boasts a comfortable swimming area, so your visit to the mountains can also include sunbathing, air baths and invigorating cocktails in the cafe beach area.
The event was held on a very high level in terms of interesting topics and issues discussed, as well as professional level of participants.

Nikolay Karpov, General Director
SLAVNEFT - YANOS

MARKETING OPPORTUNITIES

BECOME A SPONSOR

LOGO BRANDING SPONSORSHIP OPTIONS
Your logo prominently displayed on important conference materials distributed to all delegates
- Sponsor of the bags
- Sponsor of the lanyards
- Sponsor of the event guide
- Sponsor of conference stationery
- Sponsor of commemorative magnets

HOST A FUNCTION
Host a high profile networking event and welcome delegates to the chosen function
- Sponsor of the lunch(es)
- Sponsor of the gala evening
- Sponsor of the networking coffee breaks

ALL PACKAGES INCLUDE:
- Delegate places
- Exhibition space
- Advertising pages & online exposure
- Opportunity to make a presentation and/or chair a session

BOOK EXHIBITION SPACE
AN EXHIBITION PACKAGE INCLUDES:
- One delegate place
- Space for your own display
- Table, chairs and electricity points
- Your logo, profile and contacts in the event guide
- Excellent visibility during the event

MEDIA PARTNERS
REGISTRATION

* a supplement of GBP 300 will be added after 18 May 2018

Delegate Rate for Oil & Gas Operating / Producing Companies  € 1250
Delegate Rate for Companies Supplying Technologies, Equipment or Services  € 1650*
Executive Summit Exhibition Stand incl. 1 Delegate Place  € 3950
Reserve a Private Hospitality Suite

28 June  € 600
29 June  € 600

TERMS & CONDITIONS

LOCATION OF CONFERENCE
Executive Summit 2018 will take place at Radisson Rosa Khutor Hotel, Russia. Address: Emb.Panorama 4, Sochi, Russian Federation, 354392

ACCOMMODATION
EPC has negotiated a reduced rate for Executive Summit delegates. To benefit from this rate, you must book your room using the reservation form which we will send you when you register for Executive Summit.

REGISTRATION FEE
This includes attendance at the conference, Conference documentation, lunch and coffee breaks on both days and attendance at social functions. Full payment must be received before the conference in order to guarantee entry.

VISAS
Delegates requiring visas should apply for a TOURIST VISA only. Visa support letters can be obtained from your hotel. PLEASE ALLOW PLENTY OF TIME.

CONFERENCE DOCUMENTATION
If you are unable to attend the conference in person, you can purchase the Conference Proceedings. This includes access to all the papers and presentations, which can be downloaded from the web site. The conference Proceedings are available at a cost of GBP 400.

CONFERENCE LANGUAGE
The conference language will be English and Russian. Simultaneous translation will be provided.

CANCELLATIONS
Cancellations made before 28 May 2018 will be refunded in full less an administrative charge of GBP 200. We regret that cancellations made after this date cannot be refunded or credited. Substitutes are acceptable at any time.

DISCLAIMER
EPC reserves the right to alter the content or timing of the program and its speakers although this happens rarely. EPC is not responsible for the content of the presentations by third parties or if an event is cancelled or postponed due to force majeure.

* Denotes speaker is subject to final confirmation.

Your image may appear in the post-show report, conference video or photo gallery. If you have any objection to this you must please inform the Organisers.

ORGANISERS
Euro Petroleum Consultants (EPC) is a consulting organisation supplying consulting & project management services to the oil & gas industry. President: Mr Colin Chapman.

For further information, visit our website: www.europetro.com or contact us by telephone: +7 495 517 77 09 or send us an email at: moscow@europetro.com

ABOUT THE ORGANISERS

Euro Petroleum Consultants (EPC) is an independent specialist consultancy and events organisation focusing on strategic and technical issues in the oil, gas and petrochemicals industry. Formed in 1996, headquartered in London and with offices in Dubai, Moscow, Sofia and Kuala Lumpur, our in-depth knowledge of the industry combined with extensive technical and commercial experience enables us to guarantee that our events are delivered to the very highest standard. EPC currently hosts over 15 annual events across Europe, Russia and CIS, Middle East and Asia serving all areas of the industry across these regions. Our events typically cover topics such as Refining & Petrochemicals Technology, Residue Upgrading Technology, Operational Excellence, Business Strategy, Safety, Project Updates & Green Energy. In addition to our events, EPC acts as Client Project Engineer (CPE) globally, providing expertise, advice and support during all stages of Project Development, including Feasibility Studies, Masterplans, Technology Selection, PMC Services, Start-Up Support and Operations Management. We also act as Consultant to major Banks to provide technical supervision for the projects they have financed.

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