2019 is considered by many industry experts to be a milestone year for the oil, gas and petrochemical industries in Russia and the CIS countries – the reason being the number of events and trends that will drastically change the Regional business environment.

Today, for Russian refiners the key issue will be taxation within the oil industry and its implications for domestic refineries. Meanwhile, globally, the situation around bunker fuel and the new IMO 2020 regulation remains increasingly uncertain. During the Summit leaders of the largest oil refining companies will provide up-to-date information on the readiness of their refineries in light of the expected changes in the demand for “heavy” fuel and the profitability of its production.

In recent years another trend that has determined the development of the processing industries is the lack of a rigid connection between the growth of the world’s economy and demand for oil. Among the factors that determine this trend are the growth of energy efficiency for transport. The introduction of electric vehicles, alternative energies and the growth in demand for gas as a more environmentally friendly fuel. All these issues will be addressed and debated upon during this year’s Summit.

These trends also stimulate the region’s refiners to pay greater attention to the integration of the refining and petrochemical sectors – this increased integration creates new opportunities for improving asset profitability and creating a sustainable business model against the backdrop of rapid growth in global demand for petrochemical products.

Once again, this year, the Summit will provide a unique platform for the industry to meet, share & exchange on the key aspects of our industry – cementing its place as the leading regional event for this sector.

Key global technology providers will present their latest achievements in licensing processes for oil refining, petrochemical and gas monetisation, as well as the environment for discussing successful strategies for implementing & financing development projects.

Leaders of the oil and gas industries in Russia and the CIS countries will give particular attention to this year’s summit agenda and the introduction of Industry 4.0 principles and the achievements of operational excellence for refining assets. The event will include presentations from the equipment and solution suppliers corresponding to such areas as digital production, artificial intelligence, the application of augmented and virtual realities as well as current trends in business processes optimisation.
Day 1: Wednesday, June 19

8:30  REGISTRATION & WELCOME COFFEE

9:00  OPENING REMARKS

GLOBAL MARKETS OVERVIEW

Overview Global Refining & Petrochemicals Outlook. Focus on Russia & CIS
Valentin Kotlomin, Director, Strategic Studies & Downstream Economics,
EURO PETROLEUM CONSULTANTS

Update on Russian Refining Sector
Vladimir Kapustin, Department Chair of Gubkin University,
GUBKIN UNIVERSITY OF OIL & GAS

Future Global Energies Outlook
Ekaterina Kalinenko, Project Director,
EURO PETROLEUM CONSULTANTS

NETWORKING COFFEE BREAK

PROJECT IMPLEMENTATION STRATEGIES

TBA*
Mikhail Kuznetsov, Head of Technology Partnership & Equipment Import Substitution Division, GAZPROM NEFT

TBA*
Senior Representative, SIBUR

TBA*
Mikhail Kuznetsov, Head of Technology Partnership & Equipment Import Substitution Division, GAZPROM NEFT

Role of Leadership in Enterprise Management
Alexey Ivanov, General Director, LUKOIL-UKHTANEFTeperABOTKA

Speakers invited: LUKOIL, GAZPROM NEFT, ROSNEFT, FORTEINVEST, SOCAR

PANEL SESSION DISCUSSION

LUNCH

PANEL DISCUSSION: ROLE OF FINANCING ORGANIZATIONS IN O&G INDUSTRY DEVELOPMENT

Chairwoman: Elena Golm, SBERBANK CIB

- Finance Factory: Case Study of Successful Project Implementation
- Government Support & Facilitation Measures
- Impact of Fuel Manoeuvre on Refinery Modernisation Plans in the Republic of Belarus
- Investment Structuring Options to Speed up the Decision-making in Refining & Petrochemicals & Attract Financing on Early Stages
- Banking Support - Project Contract Management

Panel Discussion Members:
Andrey Kobzev, Credit Department, SBERBANK CIB
Dmitry Artemyev, Credit Department, SBERBANK CIB
Anton Gazizov, Investment Department
Sberbank Merchant Banking
Andrey Derekh, Chairman of the Board of Directors, UNITER Investment Company
Igor Kononov, Executive Director, GAZPROMBANK
Vyacheslav Okhotin, Deputy Head of Project & Structured Finance & Head of Downstream Oil & Gas, Chemicals and Fertilisers, GAZPROMBANK

NETWORKING COFFEE BREAK

RISK MANAGEMENT FOR PROJECT IMPLEMENTATION

Options for Contract Types. Importance of Independent Control
Ekaterina Kalinenko, Project Director,
EURO PETROLEUM CONSULTANTS

Best Procurement Practices Implementation in Oil & Gas Companies
Vitaly Konyshhev, Deputy General Director, Procurement, GAZPROMNEFT-SNAZHENIE

Logistics Planning & Risks Associated with Procurement & Implementation of EPC Contracts for Russian Clients
Sergey Tropin, Chairman of the Board of Directors, SPECTYAZHAVTOTRANS GROUP

TBA*
Akhmed Abdullaev, VP, RENAISSANCE HEAVY INDUSTRIES

* To be confirmed

NETWORKING COFFEE BREAK

END OF DAY 1

Gala Cocktail hosted by Honeywell
Day 2: Thursday, June 20

8:30 MORNING COFFEE

OPTIMISATION & DIGITILISATION STRATEGIES

Digital Transformation: Your Roadmap
Alexey Lebedev, General Manager, AVEVA

Digital Intelligence Systems in Refinery Reliability Management
Andrey Kostyukov, General Director, SPC DYNAMICS
- Innovation as a Key to Success : Digitalization
- Conversion Case Studies from CIS Region
- Refining / Petrochemical Integration
Jan Reneteau, Executive Process Licensing Manager, AXENS

TBA* Senior Representative, YOKOGAWA

TBA* Senior Representative, SCHNEIDER ELECTRIC

Speakers invited: ROSNEFT, GAZPROM NEFT

NETWORKING COFFEE BREAK

UPDATE ON IMPORTANT TECHNOLOGY & CATALYST DEVELOPMENTS

TBA* Senior Representative, HONEYWELL UOP
Update on Innovative Catalysts Production Project at "Gazprom neft" in Omsk
Alexander Chembulaev, General Director, GAZPROMNEFT - CATALYST SYSTEMS

TBA* Gary Godwin, Director, London Technology Center, KBR
Why choose ExxonMobil Catalysts & Licensing?
Andrey Krichko, Business Development Manager, Russia & CIS, Catalysts & Technology Licensing, EXXONMOBIL

Innovative Higher ROI Flow Schemes for Resid Conversion
Hemendra Khakhar, Business Development Manager, Process Technology & Consulting, WOOD

LUNCH

UPDATE ON GAS MONETISATION PROJECTS & OPTIONS FOR FUTURE DEVELOPMENT METHANOL, MTO

Methanol, a Future-Proof Fuel:
- Methanol is a Future Proof Fuel that Can Be Produced from a Range of Low-Carbon and Zero-Carbon Feedstocks
- Methanol Can Be Integrated in a Number of Countries' Push for Renewable Electricity, Providing Load Balance with E-Fuels
- Methanol Fuel Blending for Cars, Trucks, Buses and Ships Provides Export Market Expansion and Opportunities for Local Market Introduction
Christopher Chatterton, Chief Operating Officer, METHANOL INSTITUTE

Speakers invited: NIPIGAS, SIBUR, NOVATEK, LINDE, AIR LIQUIDE, JOHNSON MATTHEY, TECHNIP FMC

PANEL SESSION DISCUSSION: Project implementation strategies: EPC, EPCM, TRADITIONAL. LESSONS LEARNT. IMPORT SUBSTITUTION

FAREWELL DRINKS
END of Executive Summit 2019

* To be confirmed
For this year’s Summit, we chose a new location: the five-star Hotel Sberbank Corporate Center in Estosadok (Sochi). It is located at an altitude of 960 meters above sea level in a picturesque area with stunning mountain views from the panoramic terrace.
A quiet village with mountain air and hospitality from the Caucasus region - everything that leads to higher productivity. Those who would like to continue business communications with colleagues after the official programme can take a ride on the funicular to Gorky Gorod. In only ten minutes it will take you to the center with many restaurants, cultural sights and leisure spots.

UPCOMING EVENTS

Moscow Refining, Gas & Petrochemicals Week

GTCC – 4th Russia & CIS Gas to Chemicals Conference
16-17 September 2019, Moscow, Russia

RPTC – 18th Russia & CIS Petrochemicals Technology Conference & Exhibition
17-18 September 2019, Moscow, Russia

RRTC – 19th Russia & CIS Refining Technology Conference & Exhibition
19-20 September 2019, Moscow, Russia

RU-CAT – 2nd Russia & CIS Catalyst Technology Conference
18-19 November 2019, Sochi, Russia

Op-Ex – 6th Operational Excellence in Oil, Gas & Petrochemicals Conference & Exhibition
20-22 November 2019, Sochi, Russia
MARKETING OPPORTUNITIES

BECOME A SPONSOR

LOGO BRANDING SPONSORSHIP OPTIONS
Your logo prominently displayed on important conference materials distributed to all delegates
- Sponsor of the bags
- Sponsor of the lanyards
- Sponsor of the event guide
- Sponsor of conference stationery
- Sponsor of commemorative magnets

HOST A FUNCTION
Host a high profile networking event and welcome delegates to the chosen function
- Sponsor of the lunch(es)
- Sponsor of the gala evening
- Sponsor of the networking coffee breaks

ALL PACKAGES INCLUDE:
- Delegate places
- Exhibition space
- Advertising pages & online exposure
- Opportunity to make a presentation and/or chair a session

BOOK EXHIBITION SPACE
AN EXHIBITION PACKAGE INCLUDES:
- One delegate place
- Space for your own display
- Table, chairs and electricity points
- Your logo, profile and contacts in the event guide
- Excellent visibility during the event

MEDIA PARTNERS

“It is one of the best events in the oil refining industry with relevant topics and which is also well organised. Substantive and interesting reports. Thank you.

Savintseva E., Uralkhimash

Russia & CIS Oil & Gas Executive Summit 2018 united the representatives of the oil and gas industry from all round the world. I would like to especially note the importance of the EPC project for the industry development in Russia and the modernity of the discussed issues.

Irina Ryabinina, Department Head
Exposition Oil & Gas
In-house, client-oriented conferences are distinguished by an individual approach to the needs of a particular enterprise or company. Therefore, conference programmes are established exclusively in the clients’ interests and we will coordinate them upon request.

Please send your request for participation, in-house conferences and questions to: moscow@europetro.com

**ABOUT THE ORGANISERS**

**Euro Petroleum Consultants** (EPC) is a leading independent consulting company for the Downstream Oil, Gas & Petrochemical sectors. Our mission is to act as Client Project Engineer (CPE) providing expertise, advice and support during all stages of Project Development, including Feasibility Studies, Masterplans, Technology Selection, PMC Services, Start-Up Support and Operations Management. We also act as Consultant to major banks to provide technical supervision for the projects they have financed.

EPC has over 20 years of consulting experience spanning all regions; Russia & CIS, Caspian region, the Middle East, Europe and Africa.

View our full portfolio: www.europetro.com
Contact us at: consulting@europetro.com

**RECENT PROJECTS**

- **MOZJR REFINERY**
  HOIL Complex Consulting Services
- **LUKOIL VOLGOGRAD**
  FEED Contractor for SDA Complex
- **LUKOIL NNOS**
  FCC & HF Alkylation Complex (PMC)
- **FORTEINVEST**
  Refinery Expansion (Technical advisor)
- **AFIPSKY REFINERY**
  Technical Consultant to Bank for Major Refinery Upgrade Project
- **SOCAR**
  Urea Complex & Polypropylene Project (PMC)
- **MOZJR REFINERY**
  Octane Complex (PMC)
- **SALAVATNEFTEORGSIITEZ**
  Technical Consultant, Acrylic Acid Project
- **SONARA CAMEROON**
  Refinery Expansion (PMC)

[21 YEARS of consulting experience spanning all regions]
[10 OFFICES in seven countries around the world]
[100+ PROJECTS on consulting successfully completed]
[300+ EVENTS held worldwide with international status]
**REGISTRATION FEE**

- Delegate Place (producer/operator) 1550 €
- Delegate Place (non-producer) 2000 €
- Exhibition stand package including 1 delegate place 5000 €
- Reserve a Private Hospitality Suite 3200 €
- Gala cocktail for your companion 95 €

* a supplement of 350 EUR will be added after 24 May 2019.

**TERMS & CONDITIONS**

**SPONSORSHIP**
If your company is interested in receiving details on becoming a Sponsor, please contact us, as there is a limited number of marketing opportunities available.
Benefits include:
- High Company Profile
- Complimentary Delegate Places
- Complimentary Advertising
- Use of Private Hospitality Suites
Please note if a company wishes to host a meeting / event in the same venue during the week of the Conference, this must be arranged with the assistance and support of the organisers. Please contact us for more information about hospitality packages and associated costs.

**EXHIBITION STANDS**
There will be an exhibition of products & services during the conference, located by the main conference hall. Exhibition spaces/stands are available at a cost of 5000 EUR and include a free delegate place. For more information, please contact EPC.

**ADVERTISING**
Companies can include an advertisement in the Conference documentation such as Conference Brochure at a cost of 700 EUR. TO RECEIVE INFORMATION ON ANY OF THE ABOVE OPTIONS, PLEASE CONTACT US BY EMAIL – moscow@europetro.com

**LOCATION OF CONFERENCE**
Executive Summit 2018 will take place at Ploschad Sberbanka 1, Sochi, Estosadok, Russia, 354392

**ACCOMMODATION**
EPC has negotiated a reduced rate for Executive Summit delegates. To benefit from this rate, you must book your room using the reservation form which we will send you when you register for Executive Summit.

**REGISTRATION FEE**
This includes attendance at the conference, Conference documentation, lunch and coffee breaks on both days and attendance at social functions. Full payment must be received before the conference in order to guarantee entry.

**CONFERENCE LANGUAGE**
The conference language will be English and Russian. Simultaneous translation will be provided.

**VISAS**
Delegates requiring visas should apply for a TOURIST VISA only. Visa support letters can be obtained from your hotel. PLEASE ALLOW PLENTY OF TIME.

**CANCELLATIONS**
Cancellations made before 17th of May 2019 will be refunded in full less an administrative charge of 250 EUR. Unfortunately, cancellations made after this date cannot be refunded or credited. Substitutes are acceptable at any time.

**DISCLAIMER**
EPC reserves the right to alter the content or timing of the program and its speakers although this happens rarely. EPC is not responsible for the content of the presentations by third parties or if an event is cancelled or postponed due to force majeure. Your image may appear in the post-show report, conference video or photo gallery. If you have any objection to this, you must please inform the Organisers.

* Denotes speaker is subject to final confirmation.

**ORGANISERS**
Euro Petroleum Consultants Ltd (EPC) is a consulting organisation supplying consulting & project management services to the oil & gas industry. President: Mr. Colin Chapman.
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